



Compensation Plan

You can get started with 7k Metals by 1 of 2 ways.

1. Purchase an annual 7k Metals Membership, which entitles you to unlimited at-cost pricing of precious metals bullion and access to special product offerings. The cost is \$250 and it carries 100pts.
2. Purchase the Associate Package for \$75.00 and \$10 per month for the use of the Marketing website, Backoffice Dashboard and other tools provided. This option does not include at-cost pricing of precious metals.

Team Commissions

When a transaction that has points occurs on either team, by anyone on that team, regardless of who their sponsor is, YOU earn points on that team. Points can begin to accumulate towards the team totals immediately upon joining. When your accumulated point totals are at least 500 for each team, you earn a TEAM BONUS of \$500 (also known as a Cycle). You can earn many more cycles per week based on the sales volume of your group and building your groups evenly. The maximum Team commission for any tracking center is \$7,000 per week. All Sales Volume will accumulate until it is used to cycle (earn commission). Extra Points not needed to cycle will carry over to the following payperiod.

Qualification: To earn the Team Commissions, you must qualify by being the enroller of sales volume. Each Rank is out lined here and you can check definitions at the end of this document.

Ranks*	Personals Customers Left and Right*	Weekly Max*	Team Requirements*	Personal Customer Volume Requirements*
Associate	1 Active Left and Right	\$500	-	20pts L and R and at least 60pts total
Copper	2 Active Left and Right	\$1000	1 Associate Left OR Right	40pts L and R and at least 100pts total
Bronze	3 Active Left and Right	\$2000	1 Copper Left OR Right	60pts L and R and at least 140pts total
Silver	5 Active Left and Right	\$3500	1 Bronze Left AND Right	100pts L and R and at least 220pts total
Gold	8 Active Left and Right	\$7000	1 Silver Left AND Right	160pts L and R and at least 340pts total

Ranks* - As you increase in Rank, so does your commission potential.

Personals Associates Left and Right* - In order to increase in Rank, it is necessary to enroll other Sales People that contribute to your group Sales Volume.

Weekly Max* - this is the maximum amount each Associate is allowed to earn at the given Rank.

Team Requirements* - In order to advance to the next Rank, it is necessary to help those on your team to also advance. The Ranks listed in the section above are the minimum Ranks required. Your personally enrolled Associates can be higher than the Ranks listed in order for you to reach the next ranks. They may also be at a higher Rank than you.

Copper Rank* - Grandfathered Copper Associates can earn up to \$1,000 per week. A True Copper rank is required to advance Rank Achievement Levels.

Sales Volume Requirements*- This indicates the minimum amount of sales volume created by you and your teams. Example: To be a Bronze Associate, you will need to have personally enrolled 3 Active Associates Left, as well as 3 on the Right, AND at least a total of 140 points between you and all of your personals.



Compensation Plan

Coin of the Month = Graded Silver Coin(s) of the Month

The standard offering of the Coin of the Month is a PCGS or NGC silver coin at the MS70 grade or PR70 grade. Each graded coin provides 20 points. The points are added to the Team totals the same way the Membership points are added. There is one additional feature to help build points faster. If you have already purchased a Coin of the Month, any subsequent graded coins within a 30 day period will add to your own smaller team's total. Points from a single transaction will be dedicated to one side or the other and cannot be split between teams.

Definitions

- ❖ **ACCRUE:** Points can begin to accumulate as soon as you are placed into the genealogy and there are sales that carry business volume. Please note that this referral is for a Membership and not an Associate referral.
- ❖ **ACTIVE:** Generating at least 20 pts within the most recent 30 calendar-days. Anyone can generate points by either making a referral of a Membership sale, purchasing a graded numismatic coin. The easiest way to do that is through the Coin of the Month.
- ❖ **ASSOCIATE:** Any person that chooses to participate in the 7k Compensation and has received the company's Terms and Conditions and agrees to the ASSOCIATE agreement. They will not receive commissions or other bonuses until they accumulate at least 500 points on both teams and have at least 1 personally enrolled active Member or Active Associate on each team. Associates can graduate to Ranks (Copper, Bronze, Silver and Gold).
- ❖ **BUSINESS CENTER:** This is the Associates' Account in the Associates Network/Genealogy that is used to track points and commissions.
- ❖ **COMPENSATION PLAN:** Also referred to as the "Marketing Plan" or "Commission Plan". It is the official set of performance requirements and definitions as published on the 7k website, by which 7k Metals pays its Independent Associates.
- ❖ **CYCLE:** When a person has qualified as an Associate or a higher Rank, the commission generated from sales Volume creates a \$500 commission known as a Cycle. The sales volume requirement is 500 pts on both teams.
Example: If you are qualified and have 1740 pts by your left team and 500 pts on your right team, 7k Metals will pay you a commission of \$500 and your remaining points would be 1240 Left and 0 Right. A cycle uses / reduces 500 points from each team's total. Commissions are paid out based on Achievement Level / Rank.
- ❖ **INACTIVE:** Any associate or member that does not personally generate at least 20 points in a 45 day period. Selling a membership or purchasing Coin of the Month / Graded Coins will generate personal points. Inactive people will forfeit their points.
- ❖ **MEMBER:** Someone that has purchased a 7k Metals Membership. They are entitled to unlimited at-cost transactions, a high "buy back" price and other offers from time to time. The Membership sale carries 100 points used to calculate commissions.
- ❖ **NETWORK / GENEALOGY:** This is a series of relationships of Business Centers that determine the flow of points and commissions. A maximum of two Business Centers can be placed directly to any given Associate below you



Compensation Plan

on your Binary Team: one on the right side, and one on the left side. Thereafter, each one of them can have two other Business Centers attached. Your Binary Network can go to an unlimited number of Independent Associates in depth. Your position in the Binary Team is referred throughout the plan as a Business Center.

- ❖ **MAINTENANCE:** The standard of performance involving an Independent Associate that is required for that Independent Associate to continue to be Active and/or Qualified after meeting the initial qualification requirements.
- ❖ **PAY PERIOD:** Commissions are calculated and paid weekly with a one-week delay. Commissions are paid 10 days after the end of each pay period which is Sunday morning through Saturday night Mountain Time. **Be sure to get your commission card to receive commissions faster.**
- ❖ **PERSONAL POINTS:** Points that you personally generate by selling a Membership or purchasing Coin of the Month / Graded Coins. This information is tracked to ensure accurate commissions.
- ❖ **POINTS:** These are points generated on sales of 7k Metals Memberships, Graded Numismatic Coins as well as other products/services that will be introduced from time to time. Points accumulate from sales in your network / genealogy and begin to accumulate with any sale in your network with points attached to it. You can accrue up to 10,000 pts on either team side.
- ❖ **RANK / ACHIEVEMENT LEVEL:** Your rank is based on Membership sales and Graded Numismatic Coin sales.

An Associate has 1 personally enrolled active Customer on the Left and Right Team as well as a total of at least 60 pts generated by you and any/all of your personally enrolled Members in the last 30 days.

A Copper Associate has 2 personally enrolled active Customers on the Left and Right Team as well as a total of at least 100 pts generated by you and any/all of your personally enrolled Members in the last 30 days. (A "Grandfathered Copper" is considered to be at the Associate level regarding Rank Advancements but can earn \$1,000 per week, just like a True Copper.)

A Bronze Associate has 3 personally enrolled active Customer on the Left and Right Team as well as a total of at least 140 pts generated by you and any/all of your personally enrolled Members in the last 30 days.

A Silver Associate has 5 personally enrolled active Customer on the Left and Right Team as well as a total of at least 220 pts generated by you and any/all of your personally enrolled Members in the last 30 days.

A Gold Associate has 8 personally enrolled active Customer on the Left and Right Team as well as a total of at least 340 pts generated by you and any/all of your personally enrolled Members in the last 30 days.